



Sector: **Public** / Holes: **18** / Acres: **180** / Region: **West** / FYE: **June 30**

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**Greenlight Advisors**

Real Estate								
	Golf Course Total		West Average			Industry Average		
		cost/size		cost/size	Variance		cost/size	Variance
Golf Course Acres	180	4,143	167	4,746	13% <span style="color: green;">●</span>	166	3,816	-9% <span style="color: red;">●</span>
Clubhouse Sq./Ft.	0	0	10,000	53	100% <span style="color: green;">●</span>	31,357	16	100% <span style="color: green;">●</span>
Employees								
	Golf Course Total		West Average			Industry Average		
		% of Employees		% of Employees	Variance		% of Employees	Variance
Total Employees	46	100%	43	100%	7% <span style="color: red;">●</span>	31	100%	48% <span style="color: red;">●</span>
Golf Shop Full Time	2	4%	4	9%	-50% <span style="color: green;">●</span>	3	10%	-33% <span style="color: green;">●</span>
Golf Shop Part Time	30	65%	25	58%	20% <span style="color: red;">●</span>	17	55%	76% <span style="color: red;">●</span>
Maintenance Full Time	3	7%	6	14%	-50% <span style="color: green;">●</span>	4	13%	-25% <span style="color: green;">●</span>
Maintenance Part Time	11	24%	12	28%	-8% <span style="color: green;">●</span>	8	26%	38% <span style="color: red;">●</span>
Water								
	Golf Course Total		West Average			Industry Average		
Water Expense	246,800		119,846		106% <span style="color: red;">●</span>	64,991		280% <span style="color: red;">●</span>
Cost of Water per 1,000 gallons	3.29		2.05		60% <span style="color: red;">●</span>	4.70		-30% <span style="color: green;">●</span>
Cost of Water per acre	1,371		888		54% <span style="color: red;">●</span>	493		178% <span style="color: red;">●</span>
Starts Played								
	Golf Course Total		West Average			Industry Average		
		% of Year		% of Year	Variance		% of Year	Variance
Total Starts Played - 18 Holes	52,293	100%	51,184	100%	2% <span style="color: green;">●</span>	45,346	100%	15% <span style="color: green;">●</span>
Calendar Year Starts								
	Golf Course Total		West Average			Industry Average		
		% of Year		% of Year	Variance		% of Year	Variance
Starts at Rack Rate	52,293	100%	51,184	100%	2% <span style="color: green;">●</span>	45,325	100%	15% <span style="color: green;">●</span>
Total Starts Played	52,293	100%	51,184	100%	2% <span style="color: green;">●</span>	45,325	100%	15% <span style="color: green;">●</span>
Tee Time Intervals (minutes)	10		10		0% <span style="color: gray;">○</span>	10		0% <span style="color: gray;">○</span>
Playable Starts	40,728		49,759		-18% <span style="color: red;">●</span>	51,078		-20% <span style="color: red;">●</span>
Utilization Percent	128%		103%		24% <span style="color: green;">●</span>	89%		44% <span style="color: green;">●</span>
Total Course Revenue	2,138,517		2,991,096		-29% <span style="color: red;">●</span>	2,328,645		-8% <span style="color: red;">●</span>
Revenue Per Start	40.89		61		-33% <span style="color: red;">●</span>	53		-23% <span style="color: red;">●</span>
Weekend Rack Rate	42.00		56		-25% <span style="color: red;">●</span>	46		-9% <span style="color: red;">●</span>

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