6/18/24, 6:55 PM Golf Club Benchmarks



Sector: Public / Holes: 18 / Acres: 180 / Region: West / FYE: June 30

powered by Greenlight Advisors	
Best-in-Class Scale  Top 25% = →  Median 50% = →  Bottom 25% = →	
Financial Benchmarks	Grade
Golf Operations - Net Margin	69% 👄
Food and Beverage - Net Margin	1% 👄
Golf Course Maintenance Costs	-35% 🔾
Clubhouse & Administration Costs	-7% 🔵
Net Income	27% 🔾
Operations Benchmarks	Grade
Golf Course Maintenance per acre	4,143 👄
Golf & Maintenance Number of Employees	46 👄
Revenue per Employee	46,490 👄
Golf Starts - Utilization	128% 🔵
Revenue per Start - Avg Daily Rate (ADR)	40.89 🔾
Weekend Rack Rate	42.00 🔾
CONFIDENTIAL: This document contains proprietary and confidential information. Unauthorized access, disclosure, or distribution is prohibited.	